

Position: Salesperson

Company: Leo Patriotis Ltd.

Sector: D.I.Y. / Hardware

About Us:

Leo Patriotis Ltd, a company with a long-standing and successful presence in the trade and distribution of specialised products, is seeking a dynamic and ambitious individual to fill the position of **Salesperson in the D.I.Y. / Hardware Sector**, with the aim of developing and strengthening sales within this particular market.

Position Purpose:

To strengthen sales performance through the promotion of high-performance specialised and technical products. The position holder will be responsible for maintaining and expanding the customer base, achieving commercial targets, and building trust-based relationships with both new and existing clients.

Responsibilities:

- Develop and manage a client portfolio within a designated geographic area, following a daily schedule set by the supervisor.
- Register orders using an HHD device (handheld order-taking device).
- Achieve sales and revenue targets in accordance with the company's commercial policy.
- Present new products and provide technical support to customers.
- Monitor competition and gather market intelligence.
- Carry out occasional product deliveries to clients when necessary.
- Participate in scheduled sales meetings and company training sessions.
- Attend trade fairs / exhibitions and promotional activities.

Required Qualifications:

- At least 3 years of sales experience (experience in the DIY / Hardware sector will be considered an advantage).
- Excellent communication and negotiation skills.
- Ability to manage time and work independently.
- Excellent command of the Greek language and good command of English.
- Experience using an HHD device (order-taking handheld device).
- Valid driving licence.

Benefits:

- Competitive remuneration package and performance-based bonuses.
- 13th month salary.
- Provident fund.
- Accident insurance.
- Optional medical plan (in addition to GESY).
- Paid leave.
- Company car.
- Continuous training and professional development opportunities.

How to Apply:

Send your CV to marianna.nicolaou@patriotis.com. For inquiries, call us at **25872115**.

All applications will be treated in full confidentiality and in accordance with Data Protection legislation and we will only contact those who meet the required qualifications.